



CAPE LIGHT COMPACT

Date: October 13, 2010 (revised 11/18/10)

Minutes of Meeting of Cape Light Compact

Attendance: P Cabana, W Doherty, M Downey, F Fenlon, D Fitton, K Galligan, P Hefler, J Hodgkinson, J Howard, K Johnson, B Kane, D Keuch, C Koblish, R Mahoney, N Price, R Schofield, J Soares, C Striebel, A Voll, B Worth, R Zweig

Public Comment: R Zweig took a moment, since this was not an agenda item to compliment staff on the appearance, content and ability to navigate the new Compact Website. All members are urged to go to if they have not yet done so.

Minutes of the meeting of 9/8/10 were considered and approved after changes. Two typos were noted under Energy Efficiency Program update and will be corrected. R Zweig objected to the final words listed under Other Business.... After some discussion, the board approved a motion by J Hodgkinson, seconded by P Hefler to eliminate all words beyond "resident". Corrected minutes will be forwarded to M Downey for file

Lead Vendor RFP

M Downey spent considerable time detailing the new program which we are mandated to utilize related to providing Energy Efficiency Services to Cape Cod. Our program is now part of a statewide program which is identical for all utilities and for the Compact. Each utility will go out for an RFP to choose a Lead Vendor who will insure that the mandates developed by the statewide committee are utilized in all future dealings. Our RFP will be issued by year end and will be in place by the start of the second quarter of 2011. All entities will provide identical services. A four page handout indicated the process for choosing a Program Vendor (PV) and the responsibilities for that individual or company

J Hodgkinson noted the need for the Compact to advertize the new program before it goes in place.

Sector Budget Management. Prior to K Galligan going over the Mid Term Modification, R Mahoney, mostly in response to questions presented previously by R Zweig detailed how the Energy Efficiency Program has been managed and what changes are required with the statewide program. Budget administration has been assigned to Compact Staff and has progressed without any direct board oversight. The only time that board action is required is to approve the annual budget and to vary from waivers, but the movement between sectors is performed as necessary by staff.

The passage of the Green Communities Act led to the establishment of the Mass. Energy Efficiency Advisory Council. This board where the Compact sits has set statewide standards which must be followed by all utilities and the Compact. The standards set here develop programs which must be followed and no action by the Board would change that.

It was noted that our budget went from \$5 million to \$18 million as part of this program.

EDC Grant: M Song has proposed that the Compact be granted some of the economic development funds from C&I license plate sales for use on special efficiency projects within Barnstable County

Power Monitor: B Kane noted that energy efficiency funds have been utilized in this program. She has been attempting to get customer feedback and has been unsuccessful in current efforts. Instead she will set up interviews with participants.

Phase Two of the program which is designed to include Small Commercial and also homes with PV systems went to an RFP on Sept 28 and results will be available on October 18.

Deep Energy Retrofit-A lot of effort has gone into attracting participants in our Deep Energy Retrofit Program which has incentives of up to \$35,000. However it requires very significant investments by the homeowner and this has hindered the success of the program.

Smart Strip- This new device developed to safely and effortlessly turn off several devices when a lead device is turned off is now available and will be demonstrated at our next meeting. It was featured at the recent fair in South Yarmouth. The device is available on the internet from EFI.

Mid Term Modifications- K Galligan noted that we are working with the Mass Energy Efficiency Advisory committee as required and we need to file a Mid Term report on the status of our various programs. Particularly in question are our pilot programs and there is much pressure to make these work. We may need to revise our 2011 budget early next year.

Executive Session- The Board moved into Executive Session from 344PM until 404PM

Long Term Offer- J Soares noted that last month the subject of new Long Term offers would be available in the near future. He now indicates that it appears to be wise to hold on this until the end of November when it is apparent that lower prices should be lower and after NStar acts on its next six month pricing. We will be concentrating on trying to get back customers who left the Compact supply for Dominion or other suppliers. When they want to leave those suppliers, they get back to NStar supply. We would try to attract up to 10,000 customers back

Green Program- We continue to offer this program which has not been well accepted and therefore we have a surplus of RECS than are needed. We may have to sell them at currently low prices before they expire and are worthless.

CVEC Update: M Downey reported that the coop is moving to issue an RFP for utility scale PV , for ground mounted systems in six towns which would be in service by June 30, 2011

The Brewster Wind project continues to move forward with financing being sought at this time

Streetlight Update: R Mahoney reported that the subcommittee working on this subject is finding good performance by our maintenance contractor

Treasurers Report: K Johnson noted no alarming issues but that he has been watching the Power Supply Reserve Fund and noting that it is rebuilding slowly, partly due to the fact that the Compact no longer sells to all Cape customers, but has been reduced to about 70%

Intergovernmental Agreement: R Mahoney distributed copies of revisions to all board members. This version has been revised by the Executive Committee and BCK. This will be discussed at our November meeting.

Next meeting: Due to conflicts for several board members it was proposed that our next meeting be moved. **On a motion by K Johnson, seconded by P Cabana, the next meeting was unanimously moved to November 17, 2010 at 2PM**

Barry R Worth
Secretary